



Eric J. Holcomb, Governor

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: August 8, 2024
 To: Mark Hempel, Director of Account Management
 Indiana Department of Administration
 From: Arthur L. Sample IV, Procurement Specialist
 Indiana Department of Administration
 Subject: Negotiated Bid 100-25-79670
 Indiana State Police Class A Uniforms

Based on the evaluation of the response received for Negotiated Bid 100-25-79670, **GALLS, LLC**, is recommended for award to provide Class A uniforms for Indiana State Police (ISP). Terms of this recommendation are outlined in this letter.

The state received one (1) bid response from:
 1. GALLS, LLC

The state requested pricing on the following line items:

Indiana State Police Class A Uniforms								
Line Item #	Agency	Item Name	Manufacturer	Part Number	Description	Detailed Information	UOM	Anticipated Annual Usage
1	ISP	Pant - Male	Flying Cross/Fechheimer	X1 INSPTRS01-1 26	Men's Uniform Pant (French Blue)	IN-SP-Pant-Male	EA	1000
2	ISP	Pant - Female	Flying Cross/Fechheimer	X1 INSPTRSW01-1 26	Women's Uniform Pant (French Blue)	IN-SP-Pant-Female	EA	150
3	ISP	Short Sleeve Shirt - Male	Flying Cross/Fechheimer	IN-SP-SS-1	Men's Uniform Short Sleeve Shirt (Federal Blue)	IN-SP-SS-Male	EA	1000
4	ISP	Short Sleeve Shirt - Female	Flying Cross/Fechheimer	IN-SP-SSL-1	Women's Uniform Short Sleeve Shirt (Federal Blue)	IN-SP-SS-Female	EA	150
5	ISP	Long Sleeve Shirt - Male	Flying Cross/Fechheimer	IN-SP-LS-1	Men's Uniform Long Sleeve Shirt (Federal Blue)	IN-SP-LS-Male	EA	1000
6	ISP	Long Sleeve Shirt - Female	Flying Cross/Fechheimer	IN-SP-LSL-1	Women's Uniform Long Sleeve Shirt (Federal Blue)	IN-SP-LS-Female	EA	150
7	CPS	Pant - Male	Flying Cross/Fechheimer	F1 PS17400	Men's Uniform Pant (LAPD Navy)	IN-CPS-Pant-Male	EA	120
8	CPS	Pant - Female	Flying Cross/Fechheimer	F1 PS17400W	Women's Uniform Pant (LAPD Navy)	IN-CPS-Pant-Female	EA	15
9	CPS	Short Sleeve Shirt - Male	Flying Cross/Fechheimer	F1 PS1000	Men's Uniform Short Sleeve Shirt (LAPD Navy)	IN-CPS-SS-Male	EA	120
10	CPS	Short Sleeve Shirt - Female	Flying Cross/Fechheimer	F1 PS1000W	Women's Uniform Short Sleeve Shirt (LAPD Navy)	IN-CPS-SS-Female	EA	15
11	CPS	Long Sleeve Shirt - Male	Flying Cross/Fechheimer	F1 PS1020	Men's Uniform Long Sleeve Shirt (LAPD Navy)	IN-CPS-LS-Male	EA	120
12	CPS	Long Sleeve Shirt - Female	Flying Cross/Fechheimer	F1 PS1020W	Women's Uniform Long Sleeve Shirt (LAPD Navy)	IN-CPS-LS-Female	EA	15
13	ISP	Uniform Tie	Samuel Broome	Various	Uniform Tie (French Blue)	Uniform Tie - ISP	EA	1200
14	CPS	Uniform Tie	Samuel Broome	Various	Uniform Tie (Dark Navy)	Uniform Tie - CPS	EA	200

Bid Evaluation Summary

The solicitation was issued as a negotiated bid to establish the state's need for Class A uniforms for Indiana State Police (ISP).

The proposals were evaluated according to the criteria established in the bid documents. The respondent met the required and requested specifications. Therefore, the state evaluated the respondent for cost.

The bid submission from the respondent was evaluated according to the criteria established in the bid documents and their adherence to requirements. When necessary, the state clarified with the respondent to ensure specifications were met.

Best and Final Offer (BAFO):

The State of Indiana provided an additional opportunity to enhance competitive pricing through a "Best and Final Offer" (BAFO). Respondents were encouraged to submit their most competitive offers for the solutions outlined in their proposals during this BAFO phase.

Award Summary

During the course of evaluation, the state scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the state. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

The term of the contract shall be for a period of two (2) years from the date of contract execution. There may be two (2) one-year renewals for a total of four (4) years, at the state's option. Renewal is contingent upon satisfactory performance by the successful bidder and the availability of funds.

The respondent shall advise in writing at least 90 days prior to contract expiration whether any price increase(s) will be sought at the commencement of or during the renewal period.



Arthur L. Sample IV
Procurement Specialist
Indiana Department of Administration